

Yuxin SU
Assistant Professor

Academy: Transformation

Research center: SKEMA Centre for Sustainability Studies

Campus: SUZHOU

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Research interests

Applied Microeconomics, Behavioral Economics, Experimental Economics

Education

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| 2021 | Ph.D. in Economics, Claremont Graduate University, United States of America |
| 2015 | Master in Economics, University of Southern California, United States of America |
| 2014 | BA in Economics, Mathematics, University of Maryland, College Park, United States of America |

Experience

Full-time academic positions

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| Since 2021 | Assistant Professor of Economics, SKEMA Business School, China |
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Publications

Peer-reviewed journal articles

- HONG, B., KIM, K. and SU, Y. (2025). The Intergenerational Transmission of Risk Preferences: Evidence from Field Experiments in China and Korea. *Journal of Family and Economic Issues*, 45, pp. 151-173.
- CAO, Y., CAPRA, M. and SU, Y. (2023). Can prosocial incentives and self-chosen goals improve performance? An online real-effort experiment. *Oxford Economic Papers*, 75(4), pp. 973-992.
- SU, Y., CAO, Y. and CAPRA, M. (2023). Do prosocial incentives motivate women to set higher goals and improve performance? *Journal of Economic Psychology*, 99, pp. 102659.
- SCHAERER, M., DU PLESSIS, C., NGUYEN, M.H.B., VAN AERT, R.C.M., TIOKHIN, L., LAKENS, D. ... SU, Y. (2023). On the trajectory of discrimination: A meta-analysis and forecasting survey capturing 44 years of field experiments on gender and hiring decisions. *Organizational Behavior and Human Decision Processes*, 179, pp. 104280.
- CAPRA, M., JIANG, B. and SU, Y. (2022). Do Pledges Lead to More Volunteering? An Experimental Study. *Economic Inquiry*, 60(1), pp. 87-100.
- CAPRA, M., JIANG, B. and SU, Y. (2021). Altruistic Self-Concept Mediates the Effects of Personality Traits on Volunteering: Evidence from an Online Experiment. *Journal of Behavioral and Experimental Economics*, 92, pp. 101697.

Conference presentations

- SU, Y. (2022). Rent Expense and Medicaid Expansion. In: WEAI 97TH ANNUAL CONFERENCE. Portland.
- SU, Y. (2021). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: WEAI Virtual International Conference. Virtual.

SU, Y. (2021). The Intergenerational Transmission of Risk Preferences: Evidence from Korea and China. In: 2021 ESA Global Online Around-the-Clock Conference. Virtual.

SU, Y. (2021). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: Econometric Society 2021 China Meeting. Virtual.

SU, Y. (2021). The Intergenerational Transmission of Risk Preferences: Evidence from Korea and China. In: The 26th IAGBT-KITRI Biannual Conference and Research Symposium. Virtual.

SU, Y. (2020). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: WEAI 95th Annual Conference. Virtual.

SU, Y. (2020). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: Society for the Advancement of Behavioral Economics 2020 Annual Conference. Virtual.

SU, Y. (2020). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: Economic Science Association Global Meetings 2020. Virtual.

SU, Y. (2020). The Intergenerational Transmission of Risk Preferences: Evidence from Korea and China. In: WEAI 95th Annual Conference. Virtual.

SU, Y. (2020). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: Southern Economic Association 90th Annual Meeting. Virtual.

SU, Y. (2020). The Intergenerational Transmission of Risk Preferences: Evidence from Korea and China. In: Chinese Economists Society 2020 North America Conference. Virtual.

Faculty research seminar presentations

SU, Y. (2020). Can Prosocial Incentives and Self-chosen Goals Improve Performance? An Online Real Effort Experiment. In: ESA's Job-Market Candidates Seminar Series. Virtual.

Other research activities

Organization of a conference or a seminar

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| 2023 | Co-organizer, Economic Science Association (ESA) Sessions, WEAI 17th International Conference |
| 2023 | Co-organizer, Economic Science Association (ESA) Sessions, WEAI 98th Annual Conference |