

# Thi Thanh Huong TRAN

Professeur associé

Académie : Innovation

Centre de recherche : Marketing Interactions

Campus : Lille

Email : thithanhhuong.tran@skema.edu

## Intérêts de recherche

---

Eco-Innovation, Ethical/Sustainable consumption and social innovation, High technological products - Luxury innovations, Cross-cultural consumer behaviors - Cultural intelligence, Digital marketing, Service innovation/ E-retailing, Sharing economy, Service Quality - Customer Satisfaction and Loyalty

## Domaines d'enseignement

---

Marketing Principles, Quantitative Methods, Market Research

## Formation

---

2018 PhD in Management Science, Université de Lille, France

2014 Master of Science, E-Commerce et Digital Marketing, Université de Waikato, Nouvelle Zélande

## Expérience Professionnelle

---

### Positions académiques principales

Depuis 2022 Professeur assistant, SKEMA Business School, France

2019 - 2022 Professeur assistant, École de management Léonard de Vinci, France

### Autres affiliations académiques

2015 - 2019 Assistant d'enseignement et de recherche, IÉSEG School of Management, France

## Publications

---

### Articles académiques revus

TRAN, J. et BARTSCH, F. (2025). Consumers' Responses to Moral Transgressions in the Fashion Industry: Comparative Insights from Western Developed and Southeast Asian Emerging Markets. *Journal of Business Ethics*, 196, pp. 773-806.

TRAN, J., PHAM, T.B.L., ROBINSON, K. et PAPAROIDAMIS, N.G. (2025). Exploring the effect of family-work conflict on employee productivity in teleworking during crisis: a cross-national comparative study. *International Marketing Review*, 42(1), pp. 1-34.

HE, G., TRAN, J. et LEONIDOU, L.C. (2024). It's here to stay: Lessons, reflections, and visions on digital transformation amid public crisis. *Technological Forecasting and Social Change*, 206(123557).

TRAN, T.T.H., ROBINSON, K. et PAPAROIDAMIS, N.G. (2022). Sharing with perfect strangers: The effects of self-disclosure on consumers' trust, risk perception, and behavioral intention in the sharing economy. *Journal of Business Research*, 144, pp. 1-16.

TRAN, T.T.H. et PAPAROIDAMIS, N.G. (2021). Taking a closer look: Reasserting the role of self-accountability in ethical consumption. *Journal of Business Research*, 126, pp. 542-555.

TRAN, T.T.H. et PAPAROIDAMIS, N.G. (2020). Eco-Innovations in Global Markets: The Effect of Ecological (In)Congruence on Consumers' Adoption Intentions. *Journal of International Marketing*, 28(3), pp. 64-83.

PAPAROIDAMIS, N.G., TRAN, T.T.H., LEONIDOU, L.C. et ZERITI, A. (2019). Being Innovative While Being Green: An Experimental Inquiry into How Consumers Respond to Eco-Innovative Product Designs. *Journal of Product Innovation Management*, 36(6), pp. 824-847.

PAPAROIDAMIS, N.G., TRAN, T.T.H. et LEONIDOU, C.N. (2019). Building Customer Loyalty in Intercultural Service Encounters: The Role of Service Employees' Cultural Intelligence. *Journal of International Marketing*, 27(2), pp. 56-75.

PAPAROIDAMIS, N.G. et TRAN, T.T.H. (2019). Making the world a better place by making better products. *European Journal of Marketing*, 53(8), pp. 1546-1584.

TRAN, T.T.H., CHILDERHOUSE, P. et DEAKINS, E. (2016). Supply chain information sharing: challenges and risk mitigation strategies. *Journal of Manufacturing Technology Management*, 27(8), pp. 1102-1126.

TRAN, T.T.H. et CORNER, J. (2016). The impact of communication channels on mobile banking adoption. *International Journal of Bank Marketing*, 34(1), pp. 78-109.

### **Actes d'une conférence**

TRAN, J. et BARTSCH, F. (2023). Fashionable Ethics Across Nations: Exploring the Underlying Mechanism of Consumers' Responses to Moral Transgressions.

### **Présentations dans des conférences**

TRAN, J., ZEUGNER-ROTH, K. et KATSIKEAS, C.S. (2023). Responsible Innovation for a Better World: Conceptualization, Measurement, and its Underlying Mechanism. Dans: 30th Innovation and Product Development Management Conference. Lecco, Italy (June 7-9).